

TMGC Board of Directors Meeting Minutes
Thursday, February 11, 2010
The Meadows Golf Club

Call to Order – Roll Call

Richard Dial, President of The Meadows Golf Club (TMGC), called the Board of Director's meeting to order at 6:02PM at the Meadows. In addition to Richard Dial, attendees included: Jon Hanson, George Turtle, Steve Grantowitz, Bill Barbour, Brad Bryant, Pete Coffaro, Barry Ehlers, John Gates, Steve Heyn, Mike Hickey, Chris Nicholl, Craig Perkins, Dave Wade, Jeff Galgocy, and Ben Blea.

Approval of Meeting Minutes

The meeting minutes of January 9, 2010 were acknowledged by Richard Dial. No further issues or objections were raised.

President's Report

Richard stated that John Gates contacted him about the seed bottles. Transportation of the bottles to the course will cost \$25 for rental of a van.

Richard read a letter from Tom Woodard regarding pro shop book money and mentioned the pro shop staff will be invited to the next meeting to discuss. The staff has decided to keep the current book money policy in place for a couple of reasons. The main reason is the district would like to clear the books on an annual basis. If they were to allow the clubs (around a dozen in the Foothills district) to carry over credits, there would be nearly 300 carryovers per year.

Richard also noted the CGA has rerated the course. The Gold and Blue tees will change on #3. However, this will not take effect until June or July when the score cards run out. Jeff Galgocy asked if we will be switching tee boxes in the middle of the season. Richard stated that if the rating and slope changes then so will our handicaps for the course and that we can ask Tom at the next meeting.

Secretary's Report

Steve Grantowitz updated the Board with the latest membership numbers. 168 members to date, not including 5 new members to be voted on this evening. 3 current Red Shirts plus 1 to be voted on. Only 10 members from 2009 remain with an unknown status. There are still 30 short-credit members that have not notified the Club of their intentions. Additionally, we have 7 paid Associates to date.

Treasurer's Report

George Turtle explained that between checking and savings the Club has just under \$35K. From the 2010 renewals we have still have to pay for bag tags, GHIN fees, and the Course Recognition Fund. He arrived at a budget for 2010. Last year's budget was developed based on \$15,000 and as of now we have \$15,000 in the bank. Richard mentioned that there will be additional funds to come from associate GHIN fees. They are expected lower than last year. He then asked George what his estimate is for returning members. George stated that based on what we have so far, we should leave the budget at \$10K. Dave Wade motioned to approve budget. Chris Nicholl seconded. Motion passed.

George then discussed Form 990 for tax-exempt status. The form has changed a bit from last year. The difference is that the total revenue and expenses must be identified on the form; i.e. our budget should break even at the end of the year. Also, regarding any marketing we decide to do, such as offering ads in our membership book or newsletters, we need to be careful of how much we take in if it is a substantial amount. 'Substantial' is a grey area, but \$250 or \$500 wouldn't be considered substantial.

Dave Wade motioned to approve the report. Mike Hickey seconded. Motion passed.

Unfinished Business

Richard and Jon completed the Tournament Management Functions Manual. He and Jon tried to reduce the size and ended with a template-style manual to assist with tournaments. The updated prize payout list and financials example spreadsheet are available on the website. A copy of the manual will be available downstairs in the file cabinet.

Richard then revisited the recently implemented Tournament Withdrawal Deadline. He read a letter written by Don Gould. The letter stated that Don had discussed the issue with other ex presidents and the consensus is that once a tournament is set up the tournament chair's job is complete and that changing the deadline could have a negative effect. Some members will be reluctant to enter if there is a job-travel requirement, injury, etc, that could affect their ability to commit. The letter suggests a compromise to change the deadline to 24 – 48 hours.

Richard does not necessarily agree with Don. The change was made to save the trouble incurred by the volunteers involved in setup. He would like to send out an email explaining the details to the members and asking their opinions. Another suggestion is to leave it up to the tournament chairmen but then there wouldn't be any consistency; there should be one rule for all. If someone hurts themselves just before a tournament, understood, but should other excuses be just as valid? Mike Hickey agreed with Richard that it has to be one way or the other. Steve Heyn mentioned that he has known in the past some members who signed up for a tournament with no intention of playing and bow out the day before. Mike questioned what could happen if someone backs out 48hrs ahead. Dave Wade explained that at a minimum, changes have to be made to 3-somes and 4-somes, switching tee-times, and it is the chair's job to call the members the night before to let them know, for example, that a 10:02 time had to change to 9:30 due to the domino effect. Dave likes the idea that the chair's job should be done once setup is complete. Brad Bryant brought up the changes that have to be made to the tee sheet. Typically a setup meeting is the Tuesday before and the times are posted Wednesday online - what if the times are posted Wednesday night and that would constitute the deadline. After further discussion, Dave Wade explained his goal, ideally, is to have the entry information from Steve Grantowitz by Monday, work on it Monday and Tuesday, call the Pro Shop with tee times by Wednesday, - that's why the concept of the Friday before works best. Noon on Tuesday is more than late enough; otherwise we end up re-flighting, moving times, etc. Brad Bryant motioned to amend the policy to change the deadline to "contact the Secretary by 12pm (Noon) on the Tuesday before the tournament". Dave Wade seconded. Motion passed.

Richard opened the floor to Chris Nicholl for a membership update. Chris detailed that there was one Red Shirt application, Michael Link, due to knee problems. Brad Bryant motioned to approve the Red Shirt application. Dave Wade seconded. Motion passed. Chris moved on to New Members. Marty Vialpando with no GHIN, Vince Eisenhand with no GHIN, John Mele is a returning member with a GHIN number, Bill Berech with scores to create a GHIN profile, and Rob Seely with a GHIN number. Chris will tell the new members about that. Steve Grantowitz mentioned that based on the new members applications received without checks, or checks with the incorrect amounts, there should be a detailed instruction sheet posted on listing the necessary fees and options. Chris will follow through on that. Chris motioned to approve all new members on contingency of payment and any other outstanding issues. Mike Hickey seconded. Motion passed. Chris then brought up short credits for 2009. Only 1 or 2 members have been short for 2 years. It would be a good idea to implement volunteer requirements as a stipulation for allowing short credit members to return. As an incentive to increase membership, Chris suggested that we create a contest to offer \$100 in pro shop

credit to the member with most referrals. A referral line will be added to the new member application. Richard followed up with Mike Hickey about contacting the Columbine Courier for posting of a membership ad. Mike went online to get cost and will check with them to see if they will comp an as they have done in the past considering we are a non-profit.

Richard moved on to newsletter marketing. John Gates came up with pricing if we choose to do it. Ben Blea mentioned that when we did it in the past, we dropped it due to the effort versus how much we received. It was a big deal at first until we decided it wasn't worth the time or the effort. Steve Grantowitz suggested creating a Membership Business Directory to allow our members to list their business for free. Pete Coffaro acknowledged that he would take advantage of that if given the opportunity. Steve motioned to offer members via email the opportunity to list their name, business name, logline and phone number in alphabetical order in the back of the membership directory and newsletter. Pete Coffaro seconded. Motion passed.

Richard asked Barry Ehlers to discuss the Club liability issue. Barry spoke to an attorney and explained that as elected members, Board members are not covered by each member's personal homeowners insurance and that there should be relatively inexpensive coverage in place to cover those instances. The fee would be approximately \$850. Was there a difference for non-profit? BE – related to which form we fill out. Barry also spoke to a number of insurance providers, but many don't offer this type of coverage anymore. He also spoke to the CGA and found who insures them and called them. Richard will follow up with Pete and Barry to get quotes for the appropriate coverage.

New Business

Richard mentioned that we used to have an LCD projector to display scores. Jon Hanson was looking into new software that would allow us to show live updates and will update the Board at the next meeting.

Richard would like to send out an email blast to the Membership. Content would include the Declare Only Flight, the advertising issue, the tournament deadline and reasoning, and Jon Hanson to write about the CGA Interclub competition. Trying not to interfere with first newsletter but will need to do it in time before the membership book deadline.

Regarding the newsletter, Dave Wade will write up an article concerning clarification of tournament setup procedures. John Gates added there would be a Gooch's corner, President's letter, Rules section for Brad, New Member area for Chris, Tournament Setup with Dave, Interclub by Jon, Declare flight note from Richard, and the advertising section (Membership Business Directory) to be coordinated by Steve Grantowitz. The deadline for all articles is March 12th.

The 2010 Membership Book will contain updated policies, etc, and should be ready soon. An electronic version will be available on website. Hard copies to new members and board members.

Richard noted that updates need to be done on the website. Noticed some links to old documents. Jon Hanson to talk to Kenny Lind about renewal of membership and continuation of webmaster responsibilities.

We will need someone to talk to new members at new member meeting regarding rules. Brad volunteered to do it.

Jeff Galgocy mentioned that the deadlines for Match Play, etc, are too close to the new member meeting and Spring Banquet. Jon Hanson will look into this.

Richard asked for confirmation that the CGA has the correct PO Box for future billings. George and Brad confirmed yes.

Committee Reports

(None)

Adjournment

Motion to adjourn made by Mike Hickey at 8:22PM.

Respectfully submitted by Steve Grantowitz – TMGC Recording Secretary